

	Lake Anza Food RFP	August 9, 2016
#	QUESTIONS	ANSWERS
1.	Paid attendance numbers for gate?	There is no gate for Tilden. The “gate” at Lake Anza is for swimming only and is not tracked by the District for attendance. Also, the dollar amount also does not represent true attendance as many users have District passes. \$3.50 age 16-61 \$2.50 age 1-15 \$2.50 seniors 62+ or disabled FREE under 1 year For 2015 = Adults = \$84,011 Children/Seniors = \$53,347.50
2.	Percent of concession fee & CMF fee?	The percent fee offered by the Proposer is part of the award process. Proposers should submit the percentage they deem is good for them. The current concessionaire pays 2% for concession fee and 2% for CMF.
3.	Hours of Operation – are they negotiable?	Hours of Operation are listed in Exhibit C of the Sample agreement. Proposers may submit the Hours of Operation they deem good for them.
4.	Is there a weather contingency for hours?	As listed in Exhibit C of the Sample agreement, the concession may be closed early for weather with permission from the park supervisor.
5.	May alcohol be served at Lake Anza? The RFP insurance item says: Additional coverage may be required if the sale of alcohol is proposed.	No, this is a standard requirement of the insurance but alcohol is prohibited at Lake Anza. No alcoholic beverages, dogs, glass containers, fishing, or barbecues in the swim facility.